



## 2023 Corporate Profile

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Kycon, Inc. was founded by Kaya Erk in 1988. Kycon was formed to combine North American sales and marketing expertise with the competitive manufacturing expertise of Asia.

Kycon is one of the original ISO 9001 certified companies in the United States and is currently registered to the ISO9001:2015 standard, certified by Intertek. Sales, Marketing, Engineering, R&D, Operations, and Accounting all operate out of Kycon's worldwide headquarters in Morgan Hill, CA

Kycon has additional warehousing, as well as a support team for logistics and quality in Taiwan. Kycon provides our business partners with more than just quality products at competitive prices. Our goal is to ensure that utilizing Kycon for connectors is the most reliable choice. Kycon continues to rank consistently high in the Bishop Survey for our quality, accuracy of deliveries, engineering support, and overall customer service.



Our initial offering of D-sub connectors has grown to include a variety of connector products. Kycon now offers Modular Jacks, Mini-Dins, Audio Jacks, DC Power Connectors, USB, HDMI, and custom cable assemblies. We dedicate ourselves to providing the widest range of connectors within each product line we supply. Kycon is a leader in introducing new technologies within existing lines.

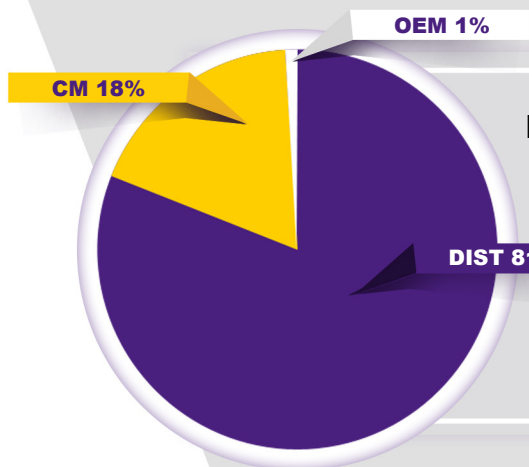
Ferrite filters, high temperature plastic on through hole components and insert molded contacts for HDMI are all technologies introduced by Kycon long before our competitors. We continue to introduce technologies for a wide variety of applications in which our products can be utilized.

Our focus on packaging more than one connector into a single component remains one of our strengths. For example, combinations of D-sub's, Mini-Dins, Audio Jacks, Modular Jacks, or HDMI, both with each other and with other connectors, further expand our offerings.

By combining different connectors, we continue to develop unique solutions to meet specific customer or market requirements.



Today Kycon still offers one of the broadest ranges of I/O connectors in the industry, and continuously introduces new generations of existing connectors in addition to creating brand new product lines.

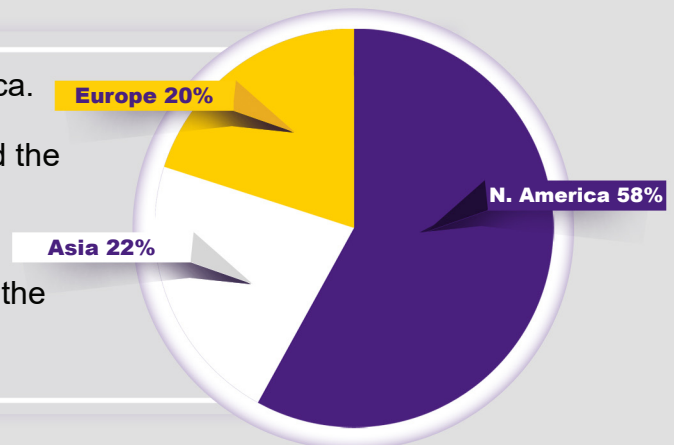


Kycon continues to focus on distribution as our prime channel to market and all Kycon's sales policies support this view.

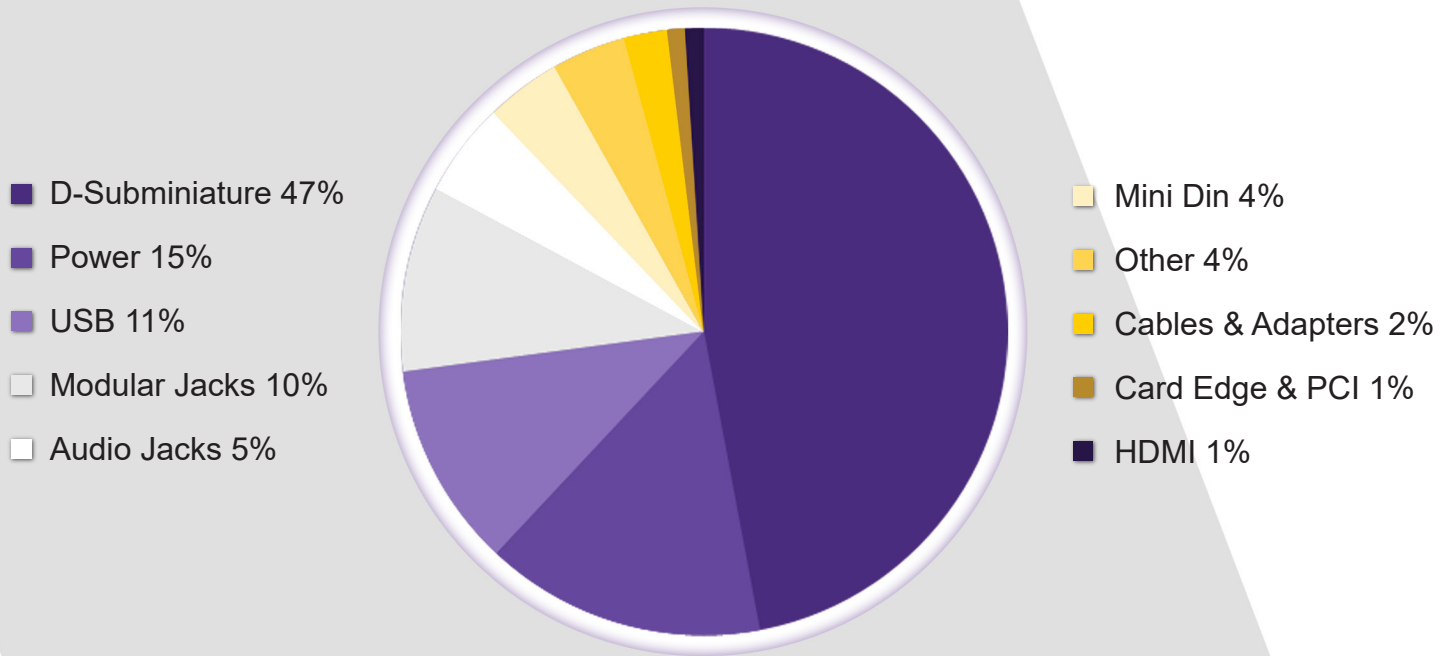
Distribution is consistently over 70% of our overall sales. Today, distribution represents 81% of Kycon's revenue.

Kycon's sales for many years were solely in North America.

Through the addition of distribution in Europe (2000), and the general migration of manufacturing to Asia, the split of sales by geography reflects the current global posture of the industry as a whole.



D-subminiature remain our strongest product line, with the widest offering of options. We continue to invest in tooling focused on smaller form factors, higher speeds, and new technologies.



In addition to our comprehensive distribution network and direct sales force, Kycon has an extensive, experienced manufacturers' representative network in the design, sales, and service of Kycon's customers. That network and the longevity of our Kycon sales staff helps to ensure our steady growth in sales. With an average tenure of 18 years, our customers are assured that Kycon will provide knowledgeable, accurate, and timely responses to all inquiries.



Kycon continues to expand our product lines, utilizing our strengths and expertise to actively develop new products. We will grow our existing offerings, not only by working with our customers during design, but also developing them in anticipation of potential future needs we see in the market. By focusing on alternate versions of current popular products, we continue to release innovative connectors to the market.